



RFQ No.AE-027/2020-21/JNIA/PPP/02 FOR DEVELOPMENT OF A COMMERCIAL COMPLEX AND ITS ASSOCIATED FACILITIES AT JULIUS NYERERE INTERNATIONAL AIRPORT UNDER PUBLIC -PRIVATE PARTNESHIP (PPP) ARRANGEMENTS

RFQ No.AE-027/2020-21/JNIA/PPP/01 FOR DEVELOPMENT OF A FOUR-STAR HOTEL AND ITS ASSOCIATED FACILITIES AT JULIUS NYERERE INTERNATIONAL AIRPORT (JNIA) UNDER PUBLIC -PRIVATE PARTNESHIP (PPP) ARRANGEMENTS

CLARIFICATION NUMBER 1

ISSUE RAISED	CLARIFICATION
Can the Contracting Authority (Tanzania Airports Authority) provide additional policies or other guarantees except rental charges on business spaces and conference facilities, parking fees and advertisements fees to ensure that investors recover their investment during the concession period	The Contracting Authority has kept in place conducive environment for successful potential Investors who will be engaged in the Development of Airport Hotel and Commercial Complex at JNIA to recover their capital investment during concession period by: 1) Having terms and conditions set forth in the draft PPP Agreement which are justifiably favourable for Investors to recoup their investment costs through allocation of project revenue in the initial years of operations up to the end of Loan tenure time for clearing of loan arrangements first as per agreed proportion and the surplus revenue will be shared with the Public Part as per agreed concession rate. There will also be a room for negotiations between Parties on



THE UNITED REPUBLIC OF TANZANIA
MINISTRY OF WORKS AND TRANSPORT.
TANZANIA AIRPORTS AUTHORITY
ISO 9001:2015; 14001:2015 & 45001:2018 Certified



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	<p>any raised concerns before reaching unto final contractual signing of PPP Agreement whereby terms and conditions may be amended as per mutual agreement.</p> <p>2) Adherence to Tanzania PPP Policy, Act and its Regulations, the successful investors are guaranteed that the implementation of the project will abide to the terms and conditions of the respective signed PPP Agreement without external interference from the Contracting Authority.</p> <p>3) Encouraging the Investors to come up with investment model with additional revenue streams which will attract innovation and hence more returns on investment apart from those proposed by Contracting Authority in the provided Project Information.</p> <p>4) Providing investment Land at the prime, largest and gateway airport for the country. The proposed project location is surveyed and having legally endorsed title deed.</p>